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Solutions for sustainable productivity

### YOUR PERFORMANCE EXPECTATIONS

You chose an Atlas Copco compressor because it meets all your requirements, including output, energy efficiency, uptime, air quality and equipment life. However, operational conditions and ordinary wear and tear will inevitably impact the performance of your equipment.

In order to maintain your equipment's initial specifications, it is vital to use genuine parts during servicing. Parts that were designed and produced according to the exact specifications of your compressor ensuring its original performance.

### DID YOU KNOW?

By choosing genuine parts you can contribute to reducing your compressor's  $CO_2$  emissions by up to 15%.

#### *COST OF USING GENUINE PARTS VS. ALTERNATIVE PARTS*



# 1 OPTIMIZING YOUR ENERGY EFFICIENCY

Compressed air systems account for roughly 10% of the total industrial consumption of electricity. In some plants, up to 50% of all power is used by compressed air systems. Optimizing energy efficiency offers enormous environmental benefits, in addition to lowering your total cost of ownership. Remember, energy consumption constitutes up to 85% of your air compressor's life cycle costs.

Genuine parts prevent or minimize the potential for air leaks, pressure losses and friction between components, ensuring your equipment provides the output you expect at minimal power consumption.

### DID YOU KNOW?

Non-genuine compressor oil significantly reduces the performance and lifetime of genuine components in your compressor.

### 2 MAXIMIZE YOUR UPTIME

Genuine compressor lubricants are designed to deliver the maximum possible performance of your air compressor. Alternative, non-genuine oils jeopardize both the original efficiency levels of your installation and the integrity of individual equipment components. Genuine lubricants contain additives that maximize the lifetime of crucial components such as the oil cooler, oil filter, flexible connections and the screw element, avoiding the risk of failures and equipment breakdowns. Money saved by choosing an alternative oil can easily evaporate due to shorter service intervals, component failure and unplanned downtime.

# DID YOU KNOW?

Genuine Service Kits contain everything needed for a service interval based on the design of your equipment and operational experience.

# *3* MEETING ALL YOUR EQUIPMENT'S NEEDS

As the Original Equipment Manufacturer, we know exactly which parts need to be replaced when. After all, we are the ones who developed and tested them. Our Genuine Service Kits consist of everything necessary to maintain the original performance of your equipment in a single package. Moreover, an Atlas Copco Genuine Service Kit is your guarantee that you get the correct parts when you need them. Not too soon, wasting parts before the end of their lifetime; not too late, undermining your equipment's performance. On time, optimizing your Total Cost of Ownership.

# *4 PROCURING THE PARTS YOU NEED COST-EFFECTIVELY*

Have you ever considered the full impact of individually purchasing all the parts required for a service intervention? Contacting multiple suppliers, clarifying part specifications, managing multiple purchase orders, stock movements and so on? Sourcing individual service parts puts a significant burden on your organization, raising the true cost of procurement.



### **DID YOU KNOW?**

You can reduce the workload throughout your company by selecting a single supplier for all your genuine parts.



Purchasing Genuine Service Kits on the other hand is simple and cost-effective. They have short lead times and require just one purchase order with a single part number on it. You won't have to keep them in stock very long and because it's a single package, there's no chance of individual parts getting lost.

#### GO FOR GENUINE PERFORMANCE AND CHOOSE GENUINE PARTS.

Let Atlas Copco provide the parts your equipment needs, safeguarding its initial specifications and ensuring it will continue to meet your expectations.

## COMMITTED TO SUSTAINABLE PRODUCTIVITY

As a true service partner we understand your need for reliable and efficient quality air solutions. It is our ambition to maximize the availability of your equipment at minimum total operating cost, making adequate use of resources. That is what we call sustainable productivity.



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